



TUR

Toxics Use Reduction Planning



INDUSTRIAL / COMMERCIAL
ENERGY MANAGEMENT PLANNING
AND
GREEN HOUSE GAS CALCULATION

PRESENTED BY:

ROBERT S. CERIO

ENERGY RESOURCE MANAGER, BOC, CEM

The History of Energy in the US

2

The past 100 years

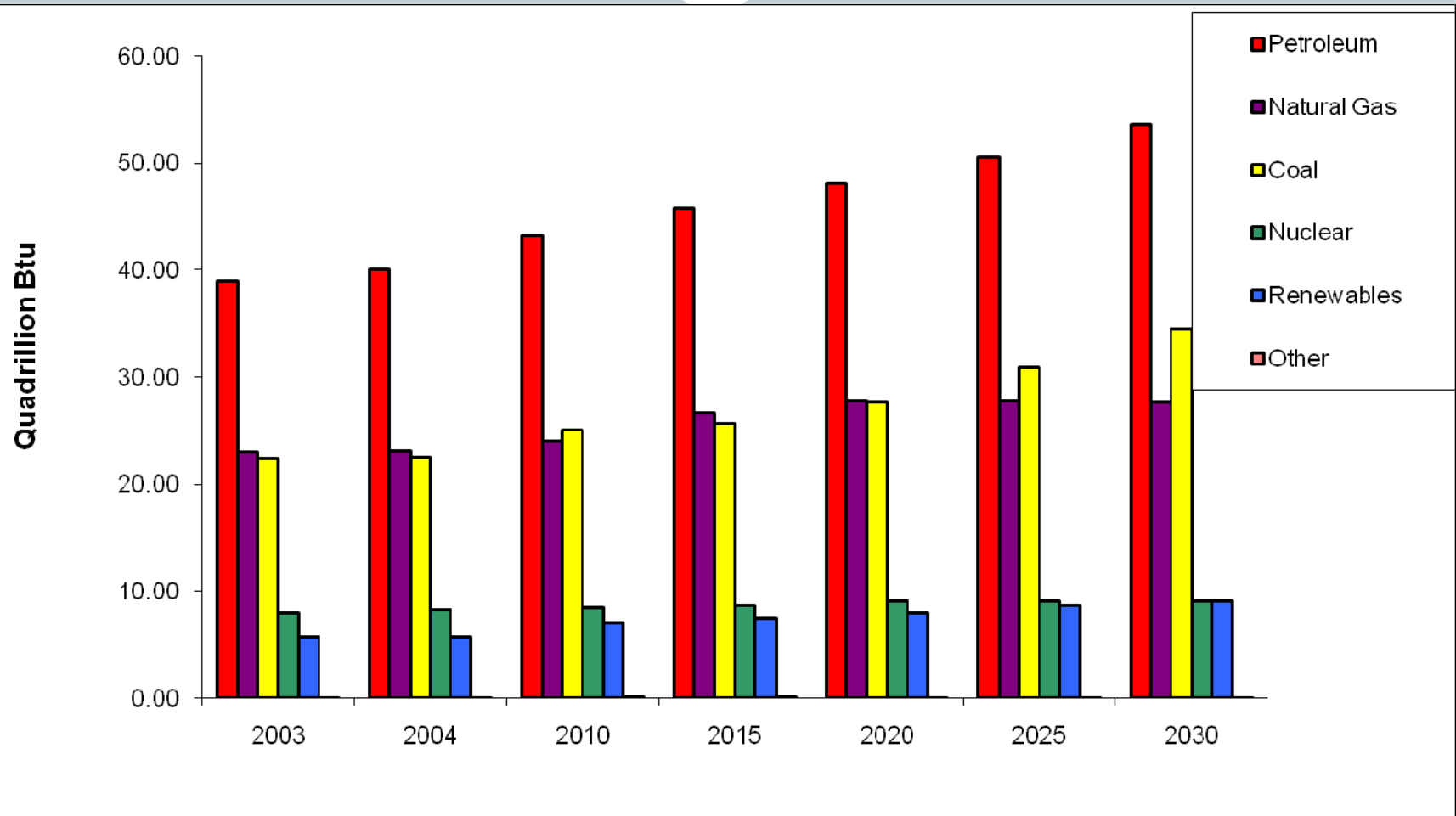
- Muscle
- Wood
- Whale Oil
- Coal
- Petroleum
- Natural Gas
- Renewable Energy Resources



The Forms of Energy We Use

Us Energy Consumption by Resource

3

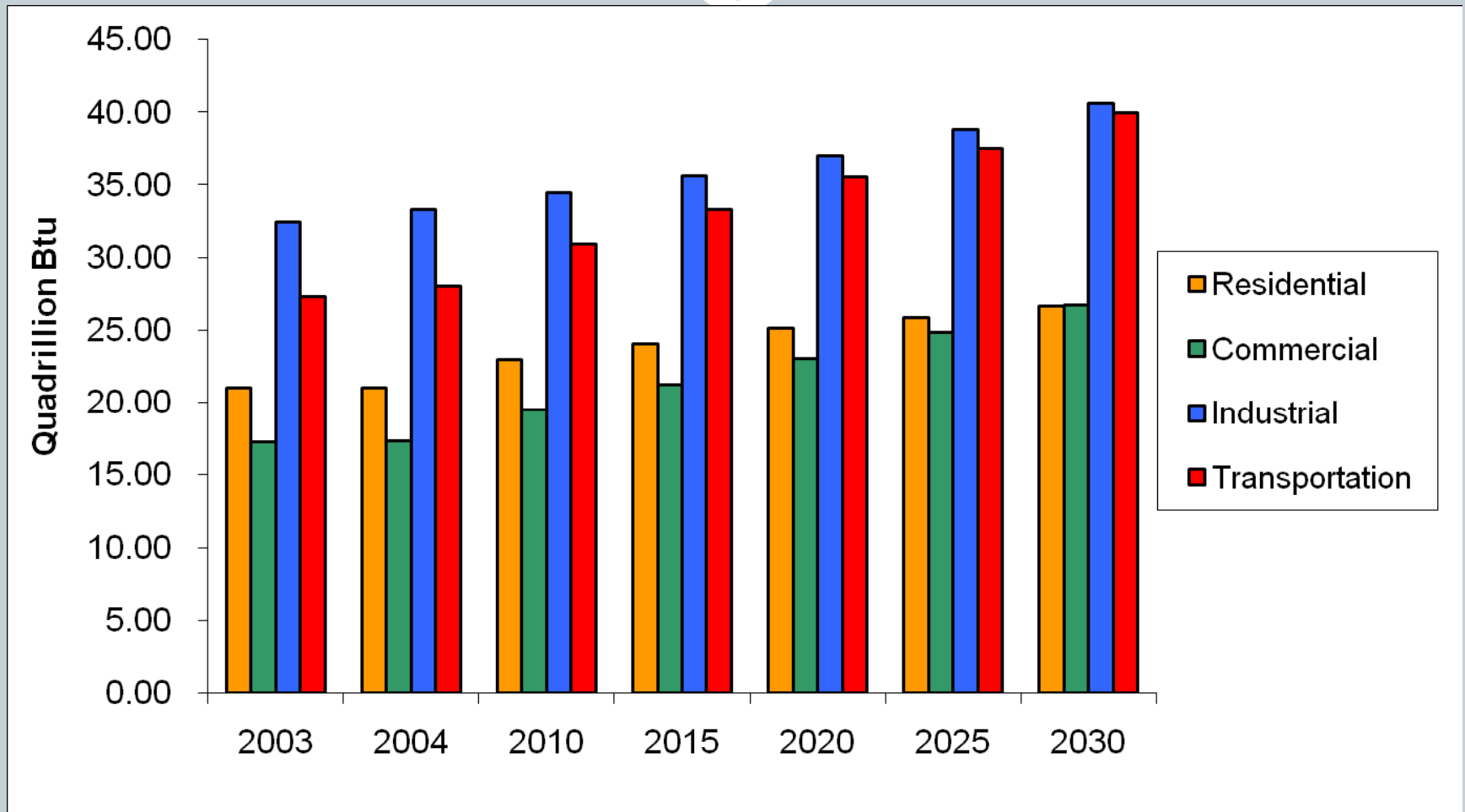


Source: Annual Energy Outlook 2006, Energy Information Administration.

How We Use Our Energy

US Energy Consumption by Sector

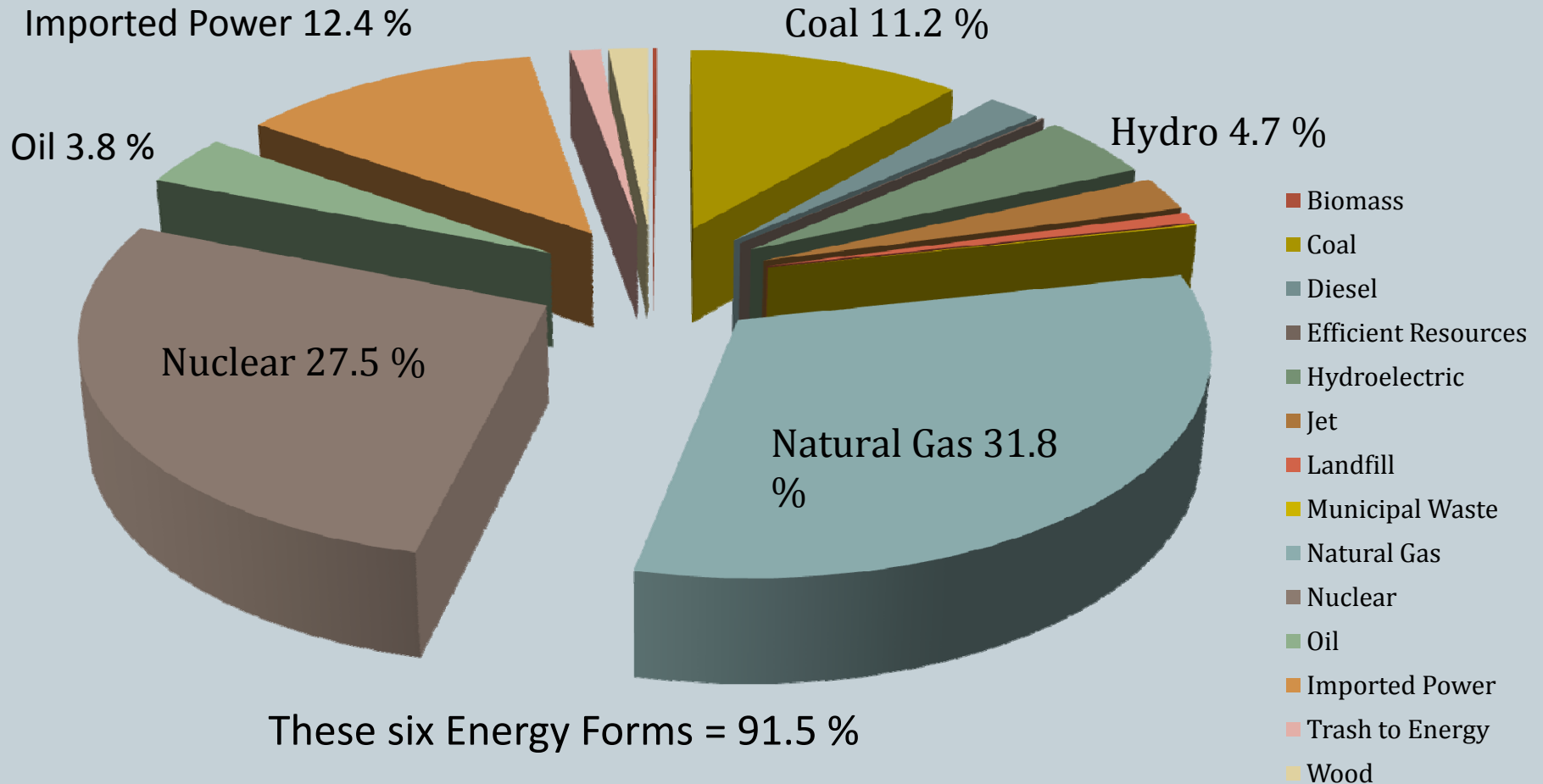
4



Source: Annual Energy Outlook 2006, Energy Information Administration.

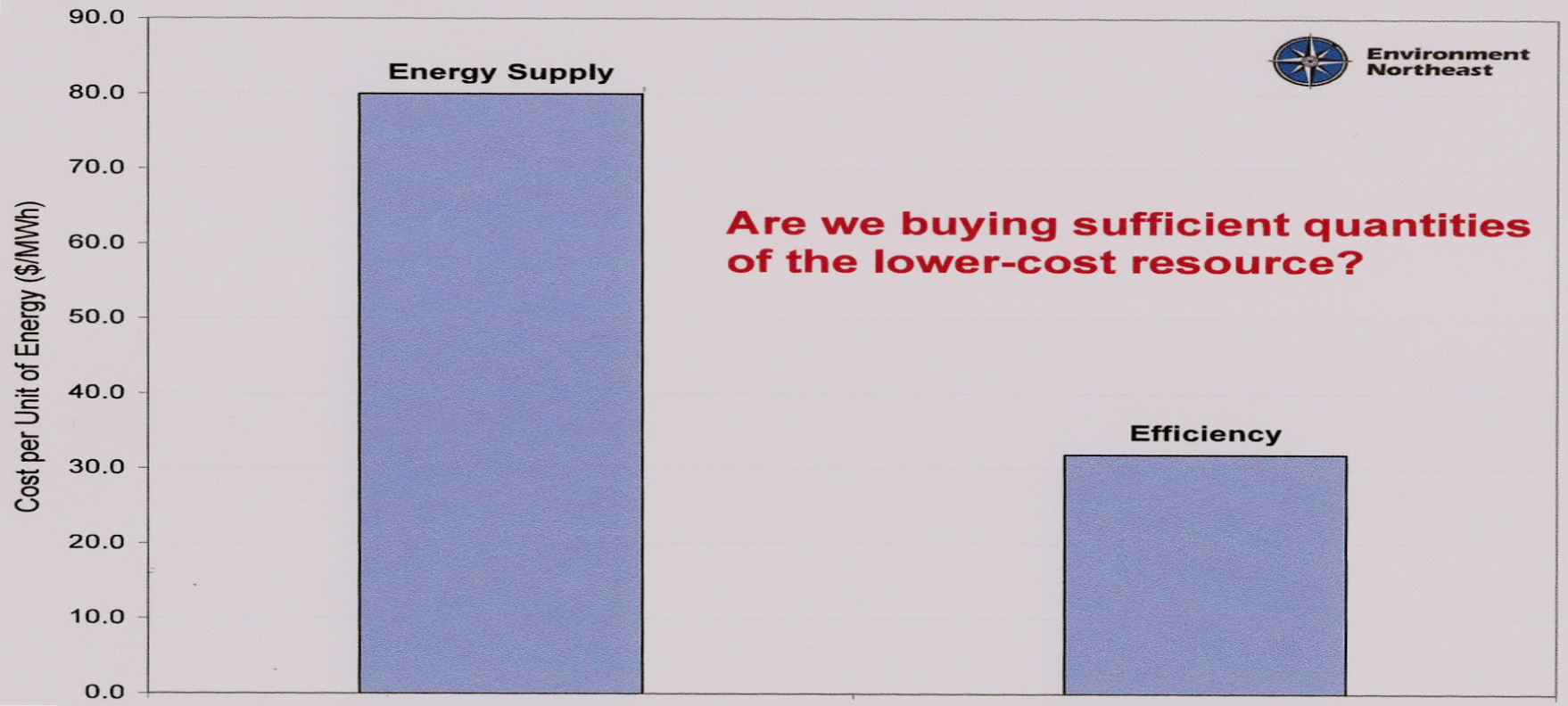
Typical Electric Power Sources

5



Building New Supply Cost vs. Efficiency

Electric Supply Costs vs. Efficiency Costs



Energy Fundamentals

7

Common Units of Measurement

- Electricity - kilowatt (kW); kilowatt-hour(kWh)
- Natural Gas - cubic foot, therm, Dth
- Fuel Oil - gallon
- LPG - gallon
- Water & Sewer – CF, HCF, Kgals.

More Energy Terms

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✦ R-value and U-value:

R-value is the resistance a material has to heat flow.

U-value is a measure of a material's conductivity of heat.

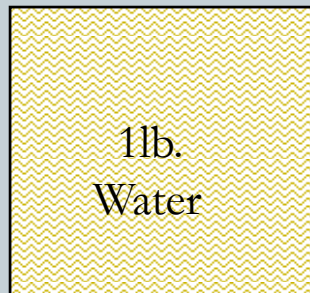
How they relate:

$$\text{R-value} = 1 / \text{U-value}$$

Energy Content

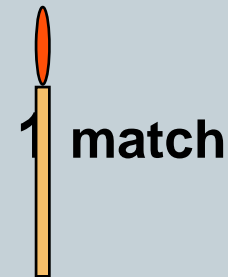
9

- British Thermal Unit, Btu
- *1 Btu = Heat required to raise the temperature of 1 pound of water by 1 degree F*



Raised 1 degree Fahrenheit

or



- Common thermal unit in most building energy analyses

Energy Thermal Values

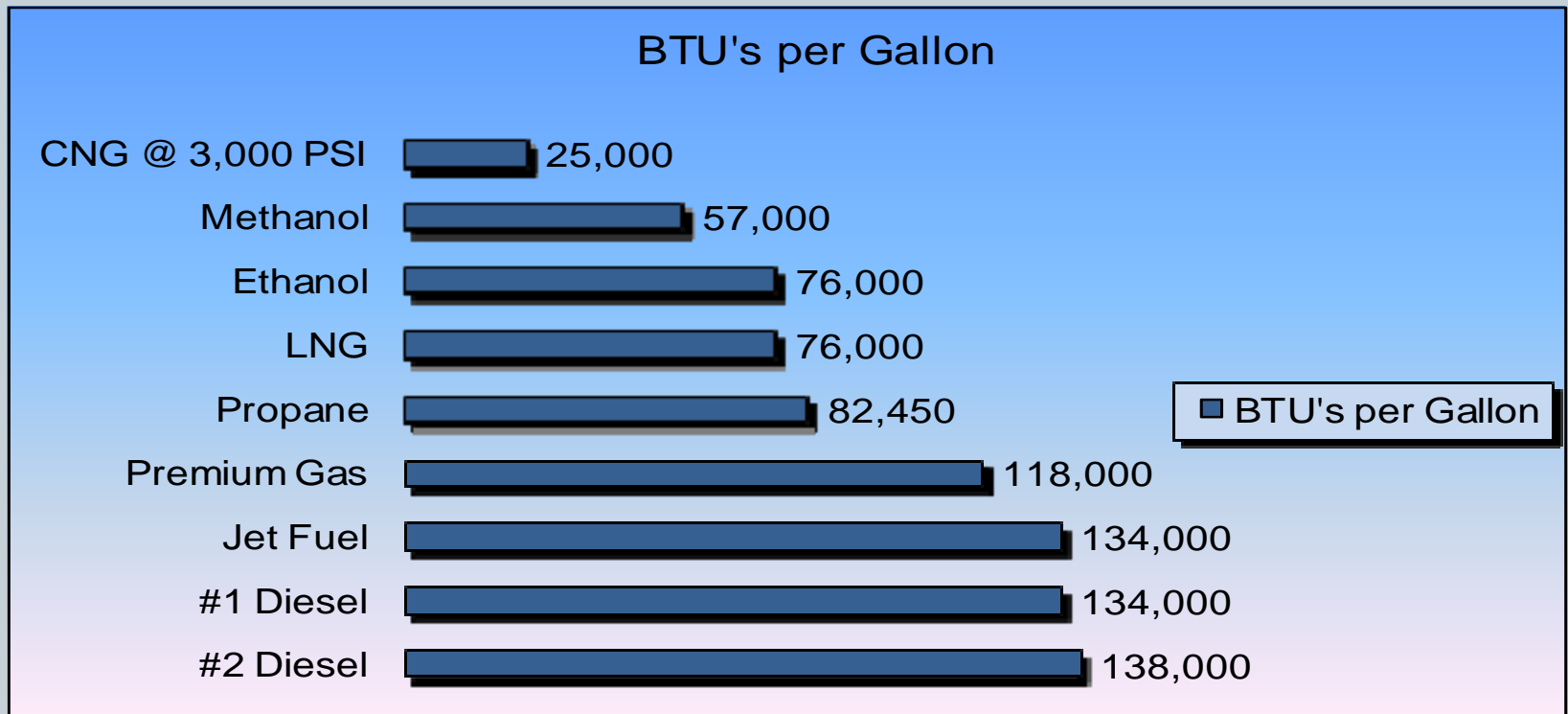
10

- **Natural Gas**
 - 1 Cubic Foot = 950 to 1150 Btu
 - 1 CCF = 100 Cubic Feet
 - 1 MCF = 1,000 Cubic Feet
 - 1 Therm = 100,000 Btu
 - 1 CCF is approx 1 Therm
- **Fuel Oil**
 - Kerosene = 134,000 Btu/Gallon
 - Number 2 = 140,000 Btu/Gallon
 - Number 6 = 152,000 Btu/Gallon
- **Propane**
 - LPG = 91,600 to 95,000 Btu/Gallon
- **Steam**
 - 10 PSIG = 1000 Btu/Lb.
 - 100 PSIG = 1100 Btu/Lb.
- **Coal**
 - Lignite = 11,000 Btu/Lb.
 - Bituminous = 14,000 Btu/Lb.
- **Electricity**
 - 1 kW = 1000 Watts
 - 1 kWh = 3413 Btu
- **Miscellaneous**
 - Wood = 8,500 Btu/Lb
 - U_{235} = 75,000,000 Btu/gram

Relative Energy Potential of Liquid Fuels

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- All internal combustion engines operate on the heat produced by the combustion of the fuel.
- The higher the British Thermal Unit “BTU” value per gallon, the less fuel is required to produce the required heat or power.
- *Diesel produces 5.52 times as much energy as CNG and is more efficient.*



An Energy Management Plan, What is it ?

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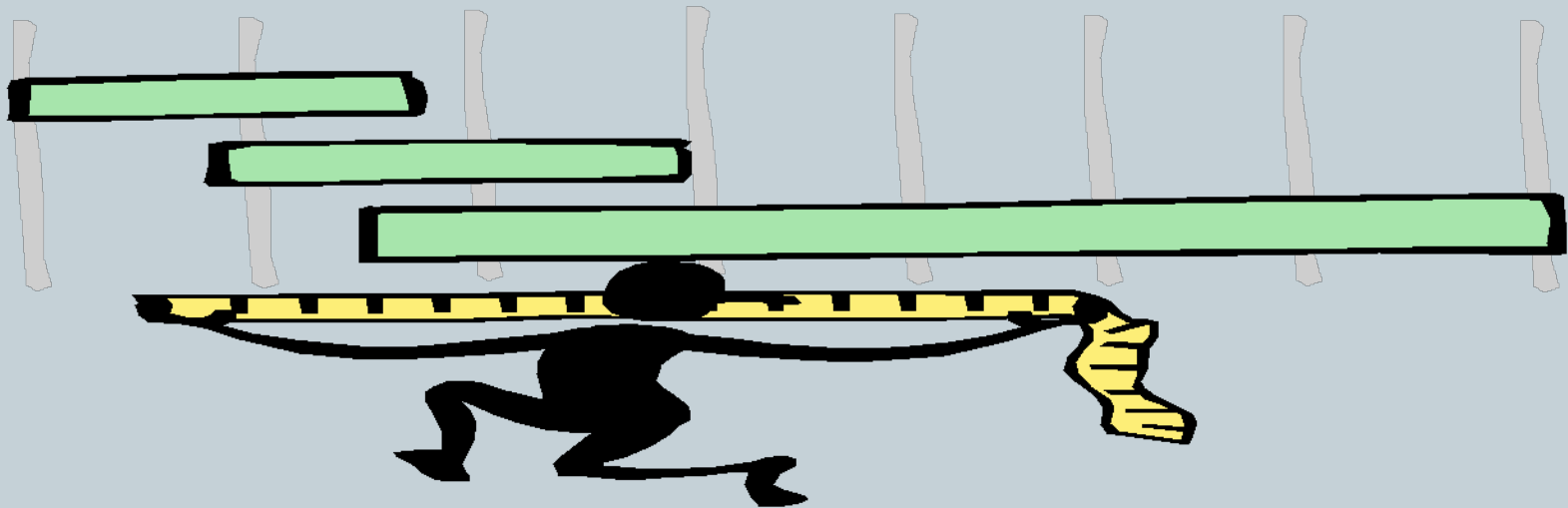
A must have tool !

- **It is a means of measuring and tracking utilities !**
- **People oriented non retrofit program.**
- **An educated approach to utility use & procurement**
- **Achievable by any organization**
- **The plan typically yields a 10% utility savings**
- **It is Accountability**

“You can’t manage what you have not measured.”

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“The foundation of sound and sustainable energy management plan”



What can you manage and control?

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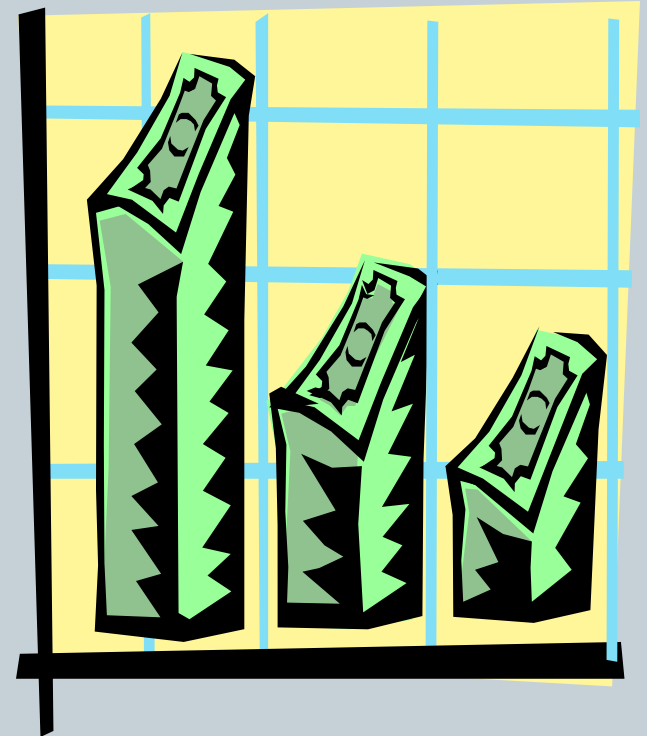
- You have no control over cost
- You do have control over consumption

Why Do You Need A Plan

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It allows you to see where, when & how

- You use energy
- How efficient you are
- Identifies areas of concern
- The basis for repairs
- Utility budget forecasting
- Project Planning & Commissioning
- Grant Opportunities
- Renewable Energy Projects
- Environmental Impact



Areas To Be Addressed

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- **The Team and Goals**
- **Initiative, Policy & Guideline**
- **Accountability Tools**
- **Reduce Consumption and Increase Savings**
- **Utility Purchasing**
- **Retrofit , Construction Planning & Commissioning**
- **Alternative Energy Resources**
- **Grant Opportunities**
- **Educational Component**
- **Putting it all together**
- **Environmental Impact**

The Team & Goals

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- Knowledgeable
- Compatible
- Motivated individuals
- Shared set of goals





Initiative - Organization Wide

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- Support from the top down
- Committees, corporate, superintendent, administration, faculty , staff, employees and students
- Outside partnerships and support

Partnerships & Support Groups

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- State Office of Energy Resources
- State Department of Administration
- State Association of School Committees
- State League of Cities and Towns
- United States Department Of Energy, USDOE
- Energy Smart Schools
- Trade Associations
- State Local Utility – Electric & Natural Gas
- Northwest Energy Efficiency Council, NEEC
- Northeast Energy Efficiency Partnerships, NEEP
- Regional ISO
- National Oil Heat Research Alliance, NORA
- National Renewable Energy Laboratory, NREL
- Northeast Sustainable Energy Alliance, NESEA

Accountability

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Utility bill Tracking and Bench Marking

- Tracking

- Cost
- Consumption
- Use Trends
- Weather
- History
- Budget Projection

- Access, Excel, Energy Cap Pro, Utility Tracker
- Energy Star-Portfolio Manager or Com Check

www.energystar.gov.

Utility Tracking

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Track all utilities within a facility

- Electric
- Natural Gas & Propane
- Oil s– Liquid Fuels - not a typical utility bill ?
- Water
- Sewer
- Compressed Air
- Chilled Water

Understanding Your Utility Bill

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- Identify all of your utilities –
Perform a building survey and list all utilities & meters
- Reading and understanding the bill
 - Use – consumption
 - Demand – rate of consumption
 - Taxes
 - Energy Fee
 - SBF & Energy Conservation Funds
 - Other Charges



Understanding Your Bill



Utility Bills and Rate Structures

Sample Electric Bill

BOC PEOPLE'S UTILITY DISTRICT

ACCOUNT NUMBER: 3767

NAME: BOC 102

METER NUMBER: 29908279

FOR SERVICE AT: BLACK CANYON RD SP

PREVIOUS BALANCE 29,345.76
 PAYMENTS 29,345.76 CR
 BALANCE FORWARD 0.00

SERVICE DATES	DAYS	PREVIOUS METER READ	CURRENT METER READ	MULT	UNITS USED	AMOUNT
1/1 - 1/31	30	9000	15000	80	480000	
KW / DEMAND			4.2	80	336.000	927.36

ENERGY CHARGE 1.840 CENTS PER KWH X 480000 = 8,832.00

DISTRIBUTION 3.400 CENTS PER KWH X 480000 = 16,320.00

SUBTOTAL 26,079.36

PRIMARY METERING DISCOUNT (648.00)

MONTHLY BASIC SERVICE 28.00

BPA ADJ. OF ENERGY RELATED CHARGES @ 41% 3,999.55

REACTIVE CHARGE PF .8700 92.74

SCHEDULE - LARGE COMMERCIAL > 500 KW 3PH 48T 29,551.65

Utility Bills and Rate Structures

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- Consumption vs. Demand
- Typical Bills
 - ✦ Electric
 - ✦ Local
- Electric Billing Components
- Rate Structures



Understanding how you are billed for energy is fundamental to learning how you can reduce your energy use

Utility Bills and Rate Structures

- **Consumption vs. Demand**

- **Energy Consumption**

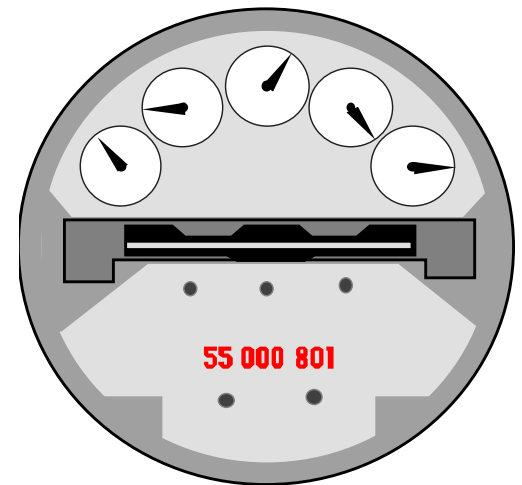
Total electrical energy consumed in a given time period.

- Measured in kilowatt-hours (kWh)

- **Energy Demand**

Rate of electrical energy consumption in a given time period.

- Measured in kilowatts (kW)



Utility Bill Tracking

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<i>Fiscal Year 2007</i>										
Act. Number	Mt. #	Billing Start	Period End	Day s	Consm pt KWH	Demnd KW	Total Cost	\$ / Unit \$/ KWH	\$ / Day Dollars	Consmpt / Day KWH
E-2466	7298	12/12/06	1/12/07	31	64200	221.4	8,103.65	0.126	261.41	2070.97
E-2466	7298	1/12/07	2/12/07	31	38000	205.2	4,915.02	0.129	158.55	1225.81
E-2466	7298	2/12/07	3/13/07	29	41800	199.8	5,297.65	0.127	182.68	1441.38
E-2466	7298	3/13/07	4/13/07	31	75600	219.6	8,923.84	0.118	287.87	2438.71
E-2466	7298	4/13/07	5/10/07	27	69200	277.2	8,438.88	0.122	312.55	2562.96
E-2466	7298	5/10/07	6/11/07	32	67000	307.8	8,307.67	0.124	259.61	2093.75
Totals				181	355800	238.5	\$ 43,986.71	\$0.124	\$243.78	1972.26

Consumption Profile

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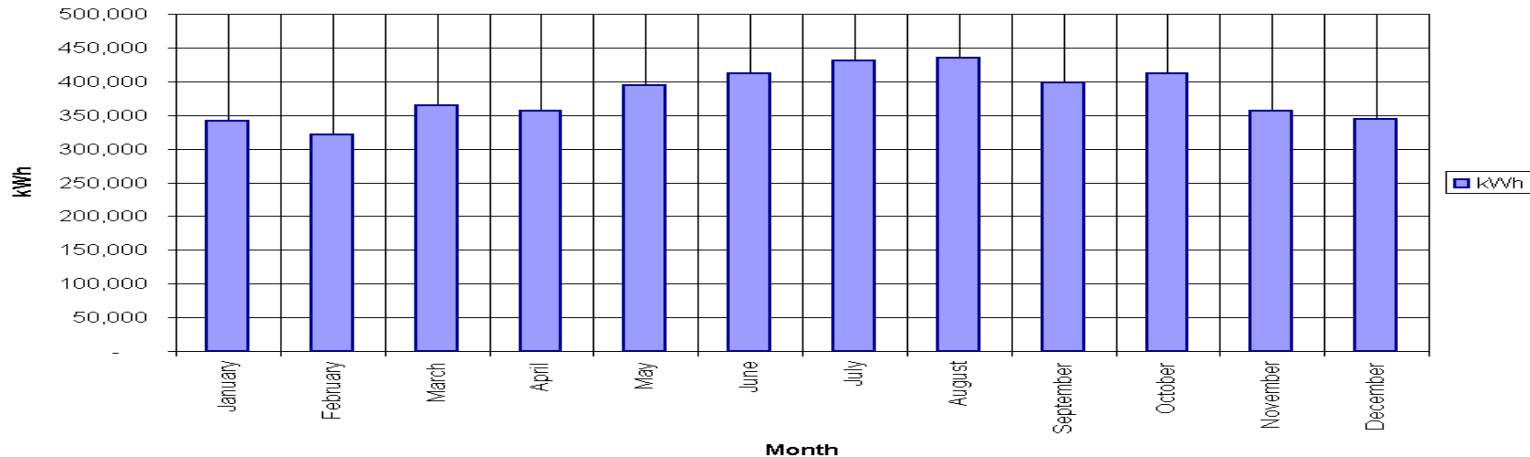
Building Data Analysis



Data Presentation

■ Consumption Profiles

Orange County Hotel Monthly Energy Consumption



Demand Profile

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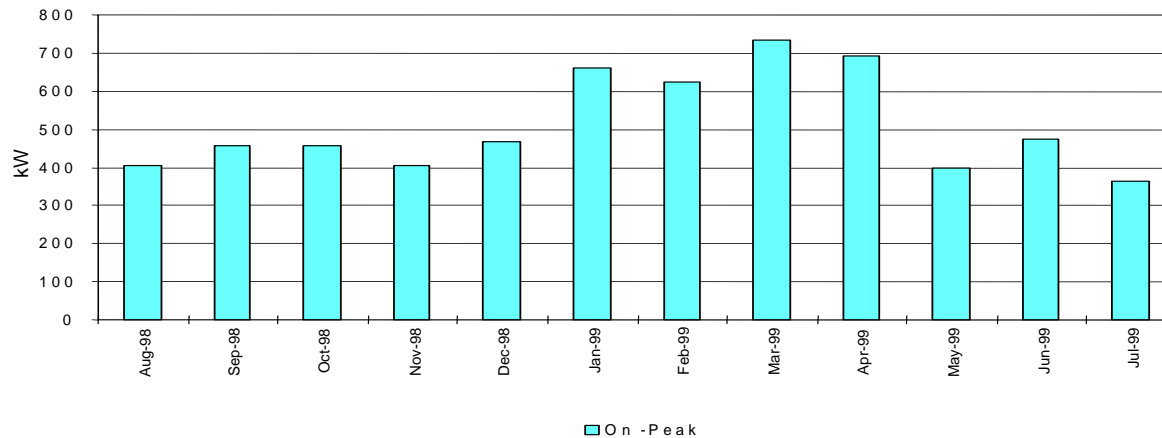


Building Data Analysis

Data Presentation

- Demand Profile

Electricity Demand



Energy Tracking & Bench Marking Software

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SUPERIOR ENERGY MANAGEMENT CREATES ENVIRONMENTAL LEADERS

U.S. Environmental Protection Agency

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Portfolio Manager Overview

Portfolio Manager is an interactive energy management tool that allows you to track and assess energy and water consumption across your entire portfolio of buildings in a secure online environment. Whether you own, manage, or hold properties for investment, Portfolio Manager can help you set investment priorities, identify under-performing buildings, verify efficiency improvements, and receive EPA recognition for superior energy performance.

How can Portfolio Manager help me?

- ✦ [Manage Energy and Water Consumption for all Buildings](#)
- ✦ [Rate Building Energy Performance](#)
- ✦ [Set Investment Priorities](#)
- ✦ [Verify and Track Progress of Improvement Projects](#)
- ✦ [Gain EPA Recognition](#)
- ✦ [Related Tools](#)

News

NOW AVAILABLE Portfolio Manager Updates and Improvements [Learn more](#)

[Portfolio Manager and Carbon Tracking](#)

Portfolio Manager Login

Username:

[Forgot your username?](#)

Password:

[Forgot Your Password?](#)

[New User? Register](#)

Energy Use & Cost

30

- Energy Costs *up-up-up* (2nd to salaries)
 - Up to 30% is waste energy–system inefficiencies
 - Low-cost measures can reduce by +10%
-
- Oversized Systems
 - Improper installation
 - Poor maintenance



Energy Auditing and Tracking

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- **Benchmarking**

Training & Support (LDC/ NEEC)

Identify Improvements (Energy Audit)

Goal Setting/Action Plan (Set Investment Priorities)

Goal implementation (Verify & Track Progress)

- **Energy Audit**

- EPA Energy Star **Portfolio Manager**

Manage Energy & Water

Rate Building's Energy Performance



Rating Use

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www.energystar.gov

- 1-50% = **INVEST** in new equipment
- 50-75% = **ADJUST** low-cost measures
- 75-100% = **MAINTAIN** operations

Calculating the Value of Energy Efficiency

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Putting it all together

- Energy Accountability
- How to Audit and Interpret the data
- True Savings vs. Cost Avoidance
- ROI, NOI and Life Cost Analysis

Typical Utility Cost Distribution

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- Typically the cost of Utilities Represents the Second or Third Largest Budget Line Item
- The Pie Chart Represents a Typical 2 Million Dollar Annual Utility Budget Break Down

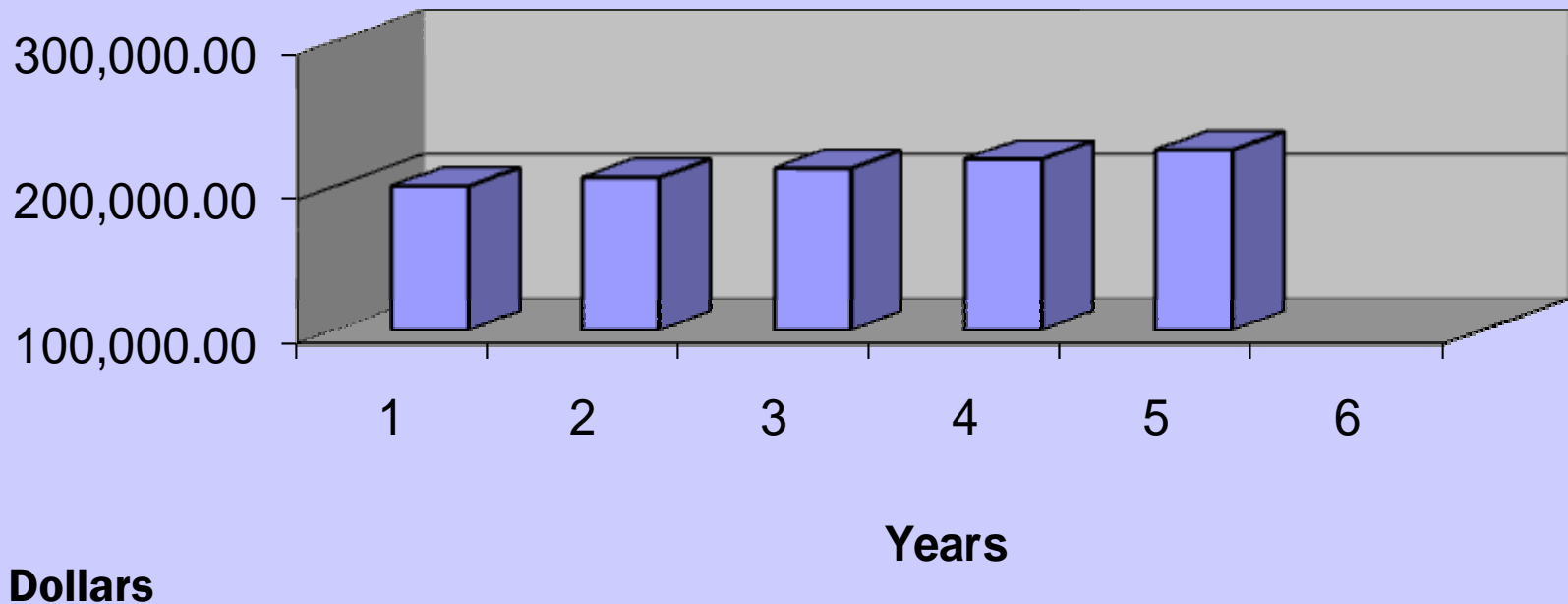


Potential Cost Savings Over 5 Years

at 10 % = \$ 1,007,500.00

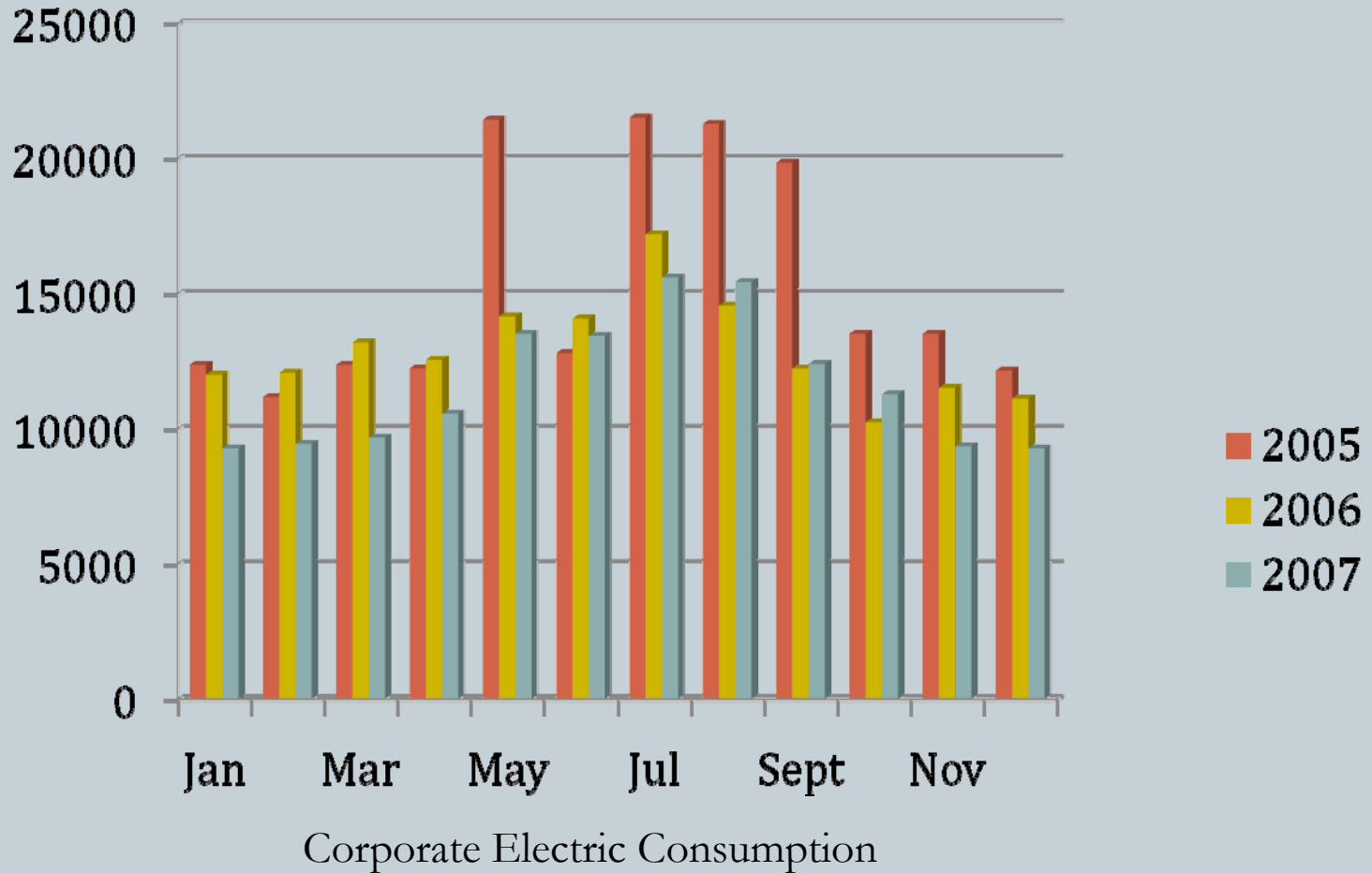
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Annual Savings of 10% on a \$2m/yr Utility Budget



Monthly Electrical Consumption

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Reducing Consumption & Increasing Savings

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- Trim building operating conditions & times
- To coincide with occupied & unoccupied times
- Maintain comfort in occupied areas
- Minimize energy waste
- Utility data monitoring
- Aggregate energy purchasing
- New construction oversight – build Green
- Grant programs
- Alternative energy resources
- Life cycle cost analysis

Energy Conservation Basics

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- Simple Payback
= $(\text{Cost} - \text{Rebate}) / \text{Savings} / \text{month} = \text{ROI}$
- Total Annual Savings, true savings and cost avoidance
= NOI

Energy Terms

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Defining Basic Energy Terms

- **Conservation:** measures taken to reduce using energy consuming systems in order to reduce cost.
- **Efficiency:** installing systems that use less energy.
- **Load Management:** controlling your electric or gas demand during on peak periods.
- **Demand Side Management:** reducing electric or gas loads to help preserve system reliability (and get paid for it).

Small Investment Big Savings

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- Measurement & Verification
- Energy Efficiency Measures
- Orientation
- Insulation & Weatherization – infiltration, R-value, U-value
- HVAC Efficiency - EER, SEER
- O & M Procedures
- Filtration
- Lighting & Appliances – Energy Star



Energy Conservation

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- Steps for Efficient Operation
- Determine Current Performance
 - Evaluate Collected Data
 - Benchmark Building www.energystar.gov
 - Set Goals
- Determine Potential Performance
 - Prioritize Areas of Energy Saving Opportunities
 - ✦ Operational Strategies
 - ✦ Low Cost/No Cost
 - ✦ Capital Improvement

Energy Conservation Analysis

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Life Cycle Financial Analysis: Tale of TWO LIGHT BULBS:

Standard Bulb:

- **Short life: 900 hours**
- **Uses more electricity: 75 W**
- **Costs \$1 for one bulb**



Energy Efficient Bulb:

- **Longer life: 10,000 hours**
- **Uses less electricity: 14 W**
- **Costs \$4 for one bulb**

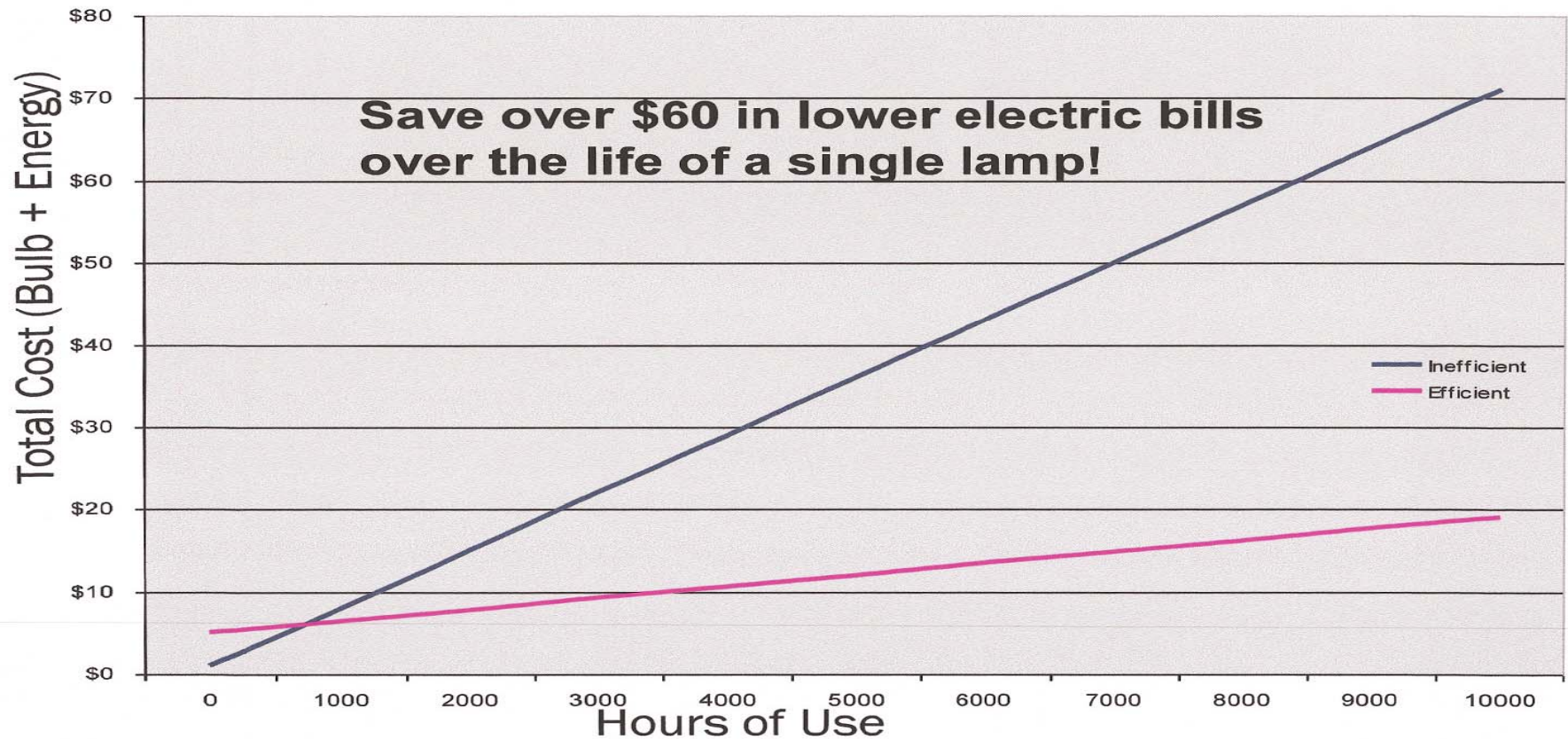


At 15 cents per Kilowatt-hour...

Life Cycle Cost Analysis

43

Life-Cycle Cost of Two Light Bulbs: Inefficient vs. Efficient



Energy Efficiency Ratings

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- One measure of fossil fuel efficiency is Annual Fuel Utilization Efficiency (AFUE)
- Equipment is rated in (SEER) Seasonal Energy Efficiency Ratio.
- $EER = \frac{\text{Rated cooling capacity in Btu}}{\text{Electrical demand in Watts}}$
- standing pilot ~ 70% AFUE
- new furnaces must be 78% or higher
- high efficiency furnaces are 90% and greater (ARI reference)

Renewable & Alternative Energy Resources

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Passive Solar

Solar PV

Solar Thermal

Wind

Radiant

Geothermal

CHP

Bio-mass

Transportation



Biomass Energy Resources

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- Coal
- Wood Chip
- Methane Recovery
- Ethanol
- Biodiesel
- Synthetic-Gas
- Synthetic-Diesel



Transportation

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- Choosing the right vehicle

Gas

Diesel

CNG

Electric

Fuel cell

Gas / Electric Hybrid

Diesel / Electric Hybrid



Utility Purchasing

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- Electricity - Deregulated Market
- Natural Gas - Deregulated Market
- Heating Fuels - Purchase Futures
- Transportation Fuels – Purchase Futures
- Water and Sewer – Private, Municipal, Regional

Purchasing Strategy

49

- State or Local Associations
- Organization Buyer Groups
- State Central Services Purchasing
- State League of Cities and Towns
- Other Collaborative Purchasing Groups
- Professional Organization

Retrofit & Construction Planning

50

- Cost Evaluation
- Analyze Incentive Programs
- Analyze and Calculate Savings
- Calculate ROI & NOI
- Avoid the lowest first cost pit fall
- Life cycle cost analysis
- Commission all new construction

$$\text{Simple Payback} = (\text{Cost} - \text{Rebate}) / \text{Savings}$$

Grant Opportunities & Resources

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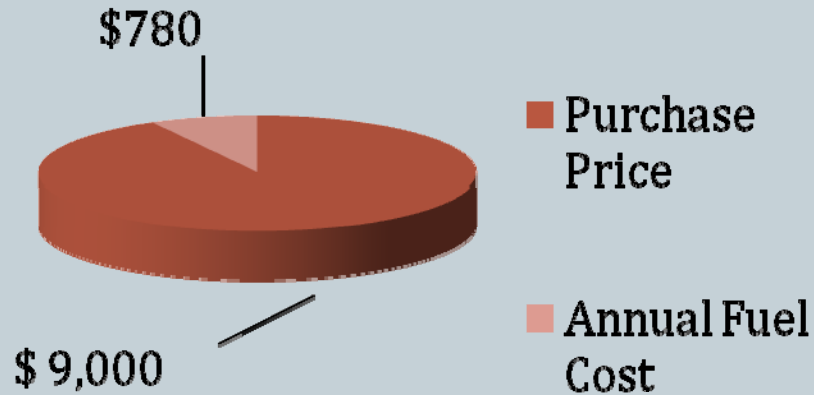
- ARRA Funding
- LDC - Systems Benefit Fund
- State Energy Office
- Regional ISO
- Rebuild America
- Energy Smart Buildings
- Million Solar Roofs
- DOE – Renewable Energy Resources
- Northeast Bio-Mass Council
- National Renewable Energy Laboratory
- North East Sustainable Energy Alliance
- Green Building Council

Life Cycle Cost Analysis

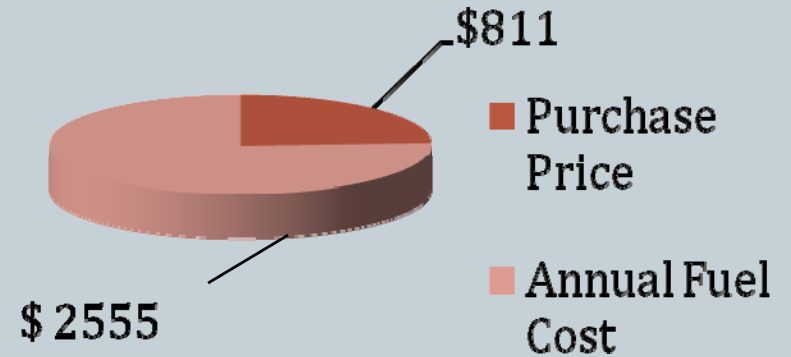
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A Car vs. Electric Motor

Car



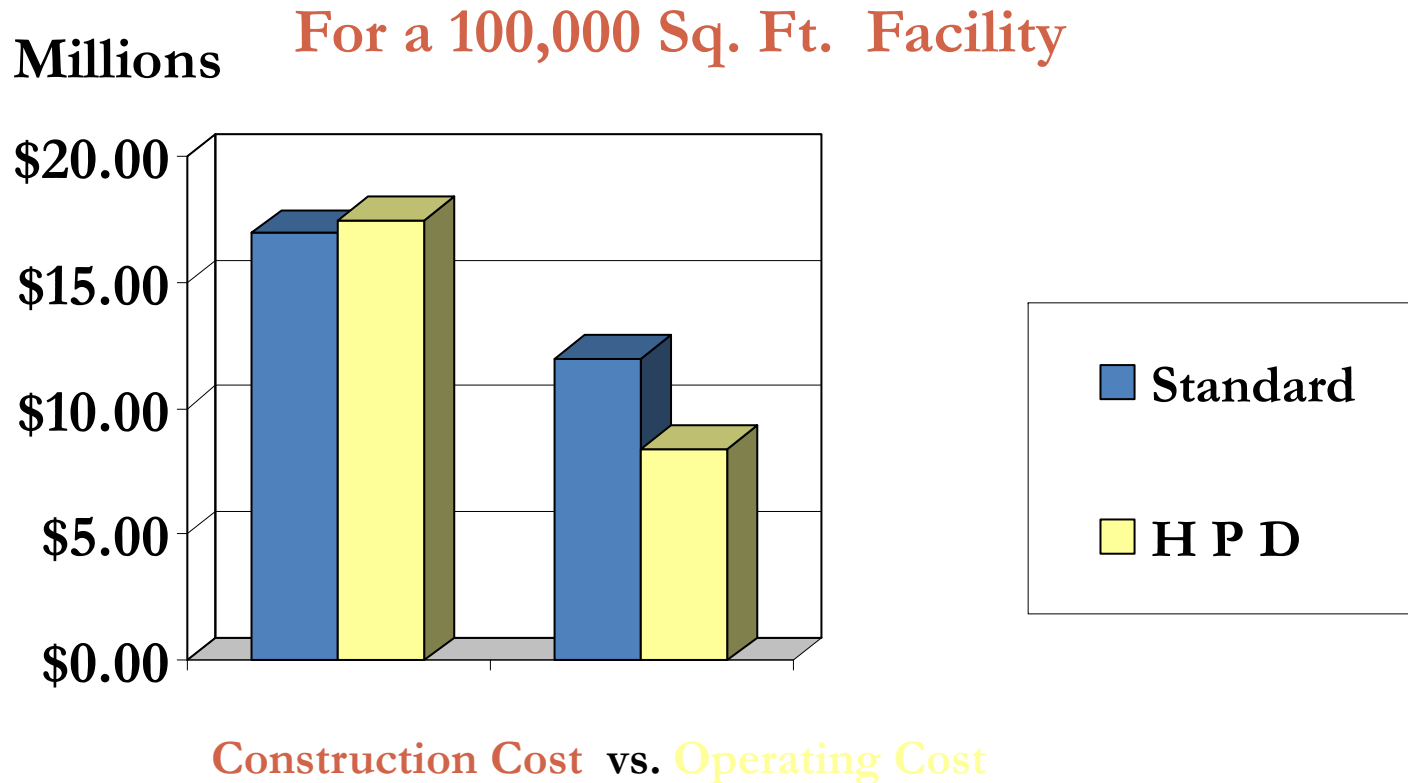
15 HP Electric Motor



Life Cycle Cost Analysis

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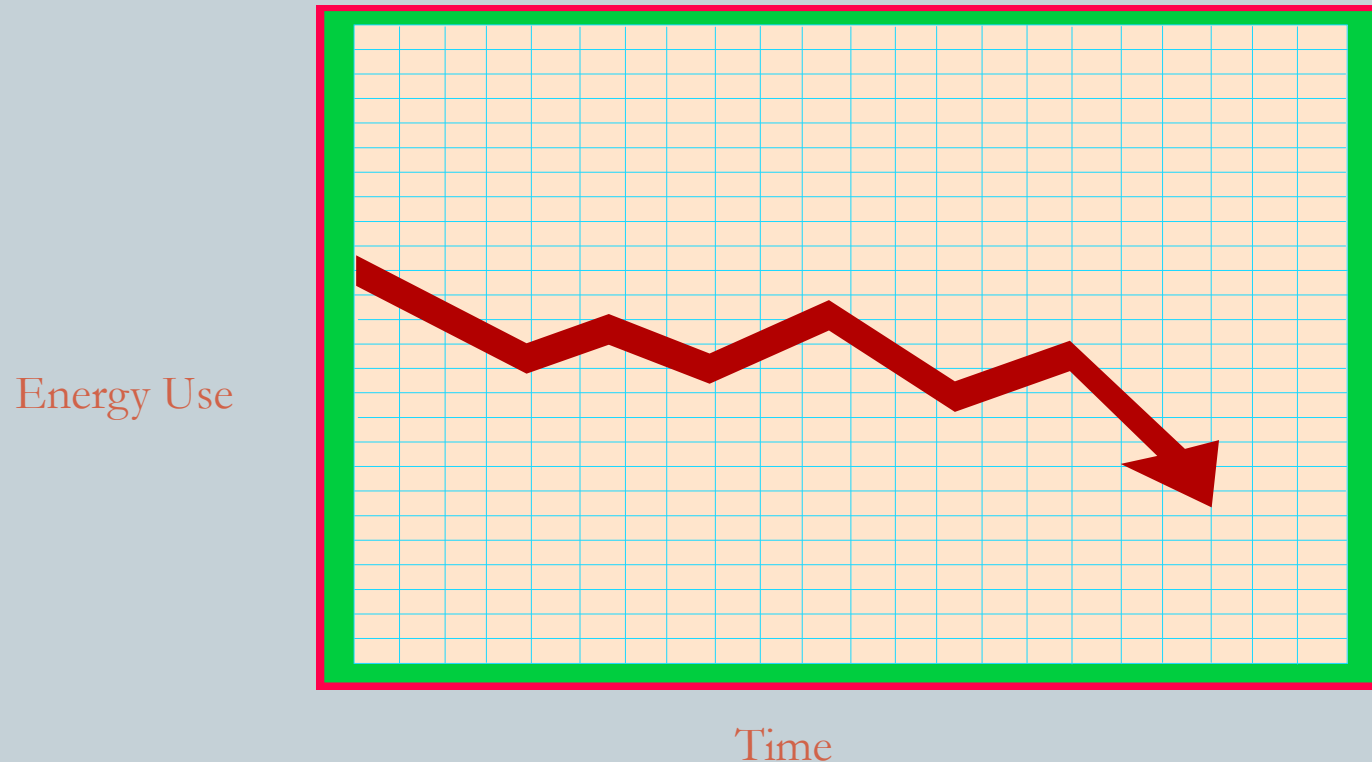
Standard Design vs. High Performance Design Construction Cost vs. Operating Cost Over 30 Years



Putting It All Together

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- Use the data to plot savings
- Use the data to project cost avoidance

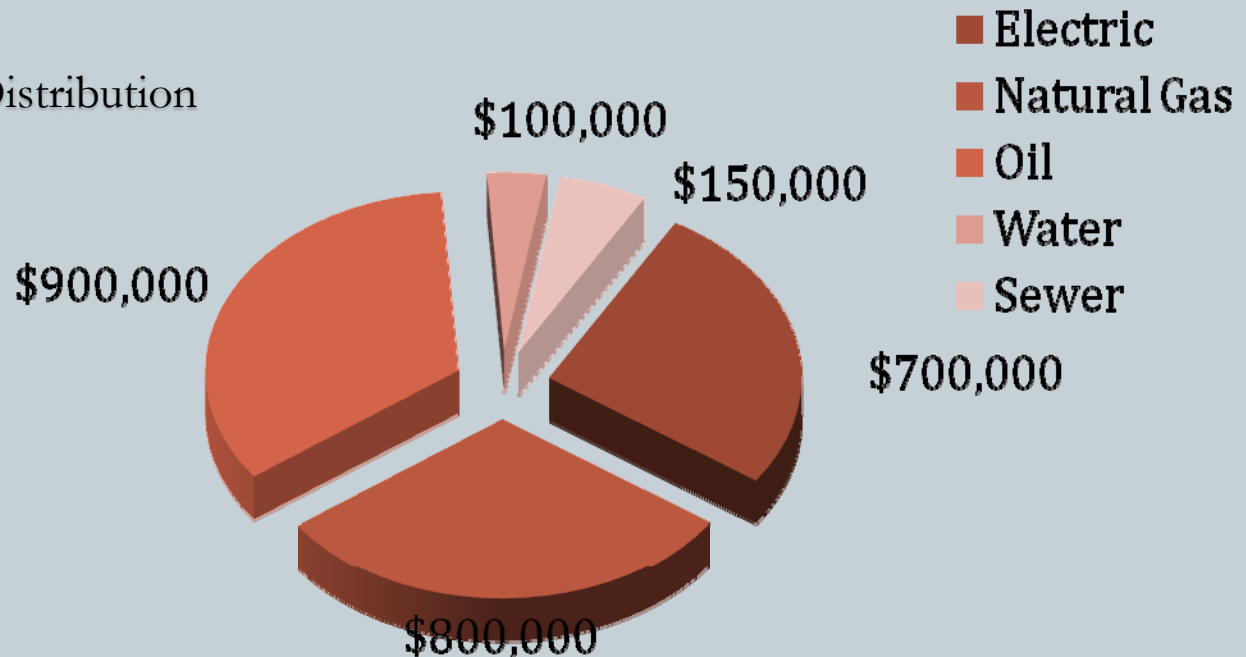


The Hudson Companies

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- Typically the cost of Utilities Represents the Second or Third Largest Budget Line Item
- The Pie Chart Represents a Typical 2 Million Dollar Annual Utility Budget Break Down

Typical Utility Cost Distribution

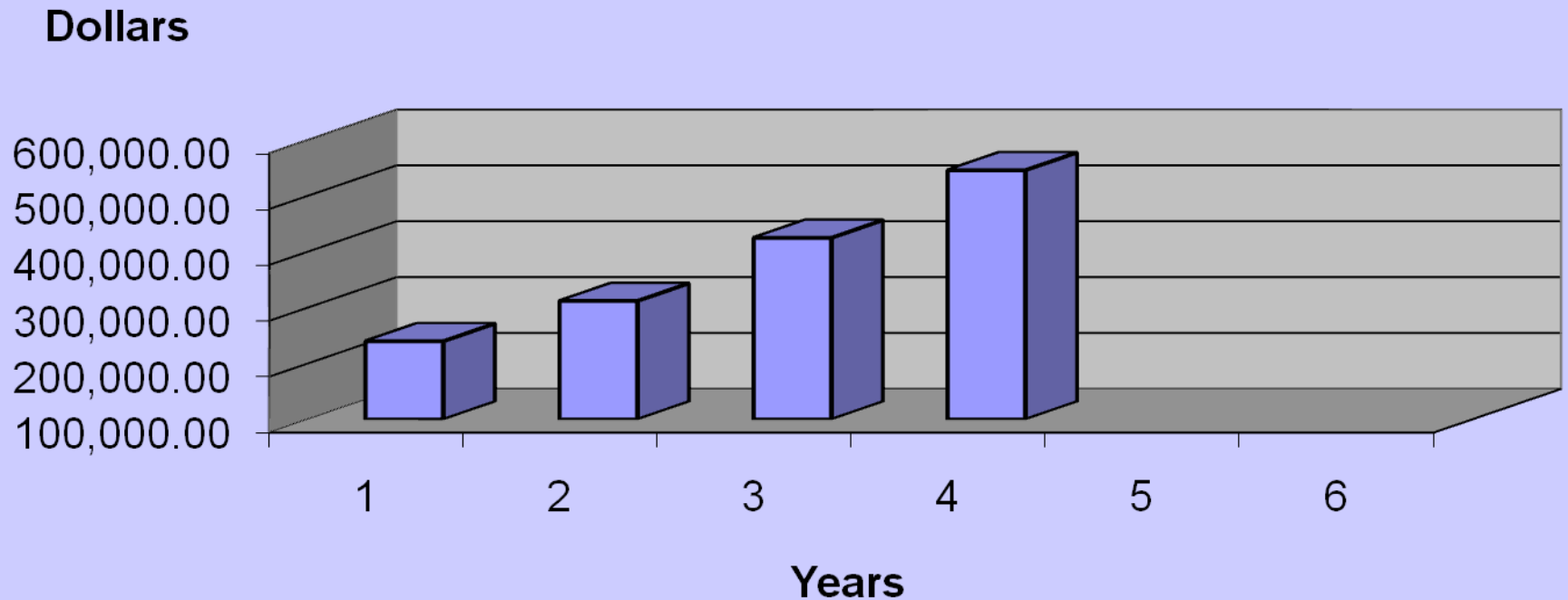


The Hudson Companies 2005-2008
\$2,650,000.00 Annual Utility Budget

Cost Savings Over 4 Years

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Savings on \$2.65M/Yr. Utility Budget



\$1,523,000.00 Total Savings

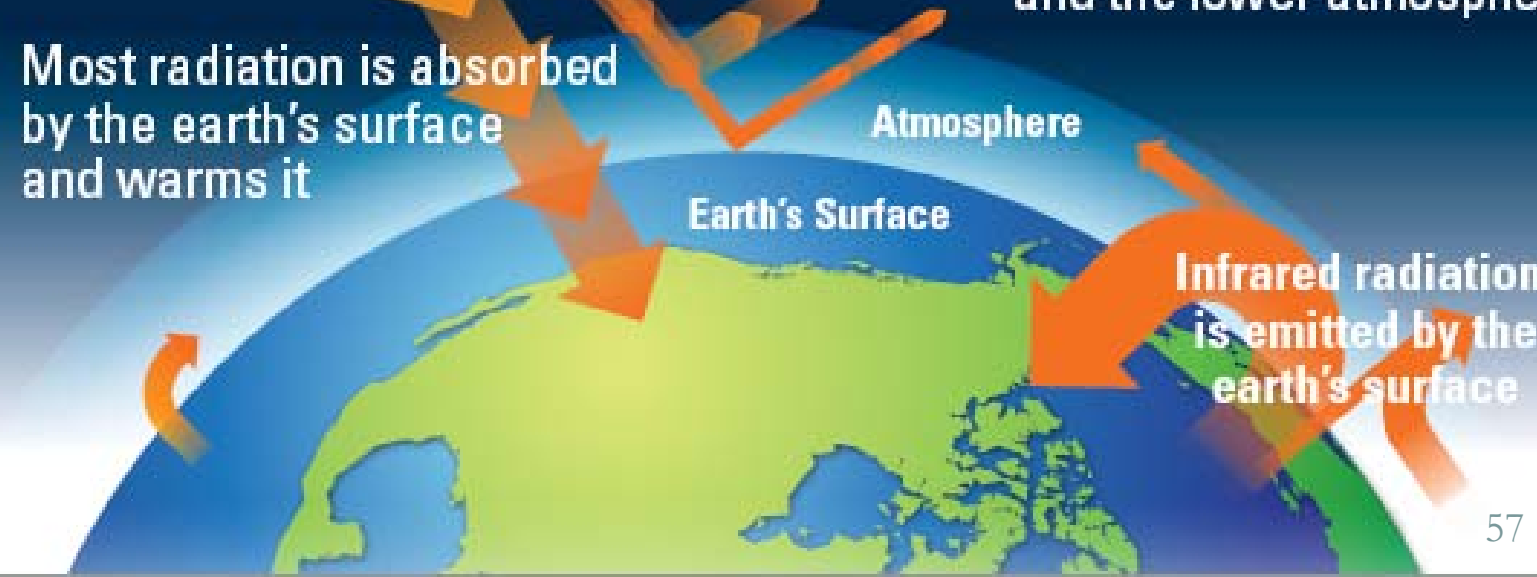
The Greenhouse Effect

Some solar radiation is reflected by the earth and the atmosphere

Some of the infrared radiation passes through the atmosphere. Some is absorbed and re-emitted in all directions by greenhouse gas molecules. The effect of this is to warm the earth's surface and the lower atmosphere.

Most radiation is absorbed by the earth's surface and warms it

Infrared radiation is emitted by the earth's surface



Impacts

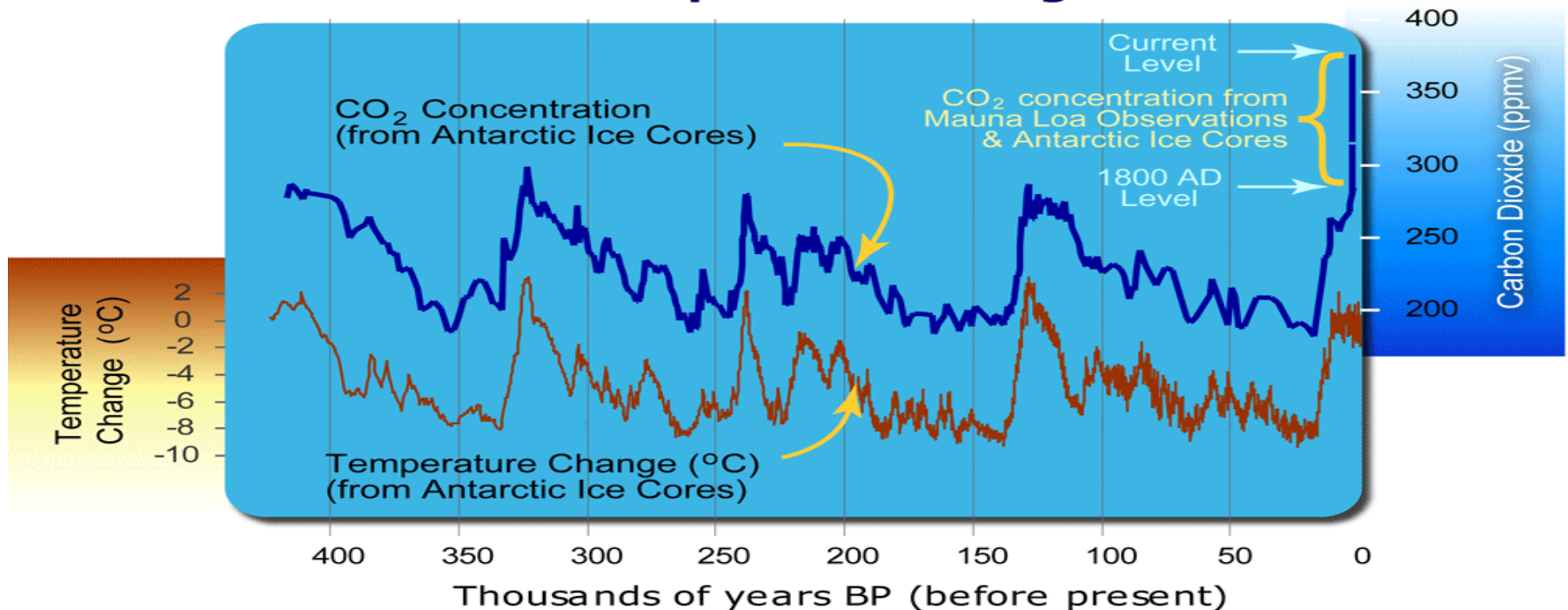


Climate Change Impacts



The Effects of CO₂ over 400 thousand years and its effect on Global Temperature

400 Thousand Years of Atmospheric Carbon Dioxide Concentration and Temperature Change



Data Source CO₂: <ftp://cdiac.ornl.gov/pub/trends/co2/vostok.icecore.co2>
Data Source Temp: <http://cdiac.esd.ornl.gov/ftp/trends/temp/vostok/vostok.1999.temp.dat>

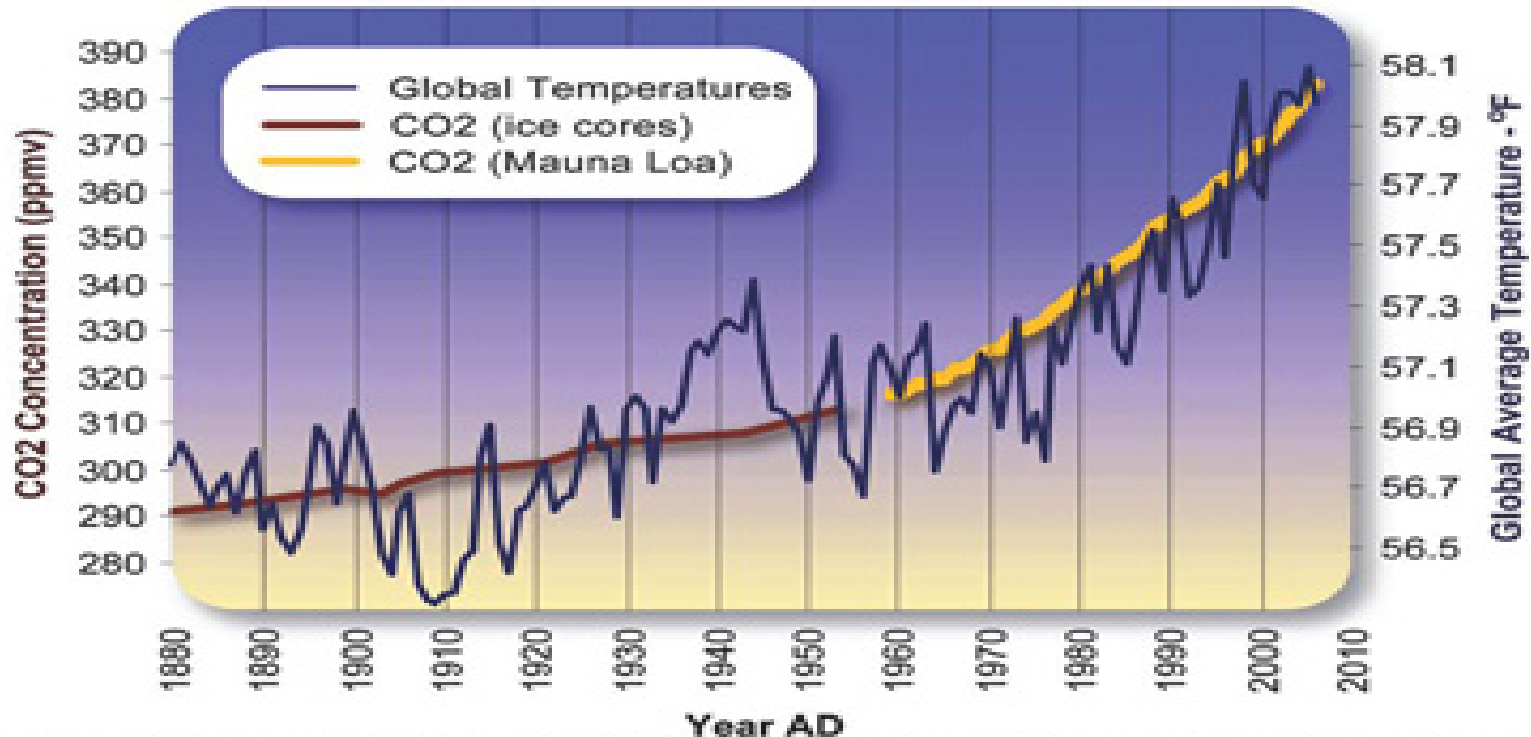
Graphic: Michael Ernst, The Woods Hole Research Center



CO2 Concentration over the last 130 years and its Effect on Global Temperature



Global Average Temperature and Carbon Dioxide Concentrations, 1880 - 2006



Data Source Temperature: ftp://ftp.nodc.noaa.gov/pub/data/anomalies/annual_land_and_ocean_90S_90N.df_1901-2000mean.dat
Data Source CO2 (Siple Ice Cores): <http://cdiac.esd.ornl.gov/ftp/trends/co2/siple2.013>
Data Source CO2 (Mauna Loa): <http://cdiac.esd.ornl.gov/ftp/trends/co2/maunaloa.co2> & http://www.esrl.noaa.gov/gmd/webdata/cogg/trends/co2_mm_mlo.dat

Graphic Design: Michael Ernst, The Woods Hole Research Center



Environmental Impact

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The United States Environmental Protection Agency Estimates that every kilowatt-hour (kWh) of electricity use avoided prevents the emission of the following:

1.5 pounds of carbon dioxide

5.8 grams of sulfur dioxide

2.5 grams of nitrogen oxides

A facility that uses 1,000,000 kWh, and saving 10 % per year equals a 10,000 kWh.

These savings are equal to the removal of:

15,000 pounds of carbon dioxide emissions

128 pounds of sulfur dioxide

55 pounds of nitrogen oxide

OR

2 automobiles removed from highways annually

1 acre of trees being planted



Heating Conversion (Btu's / 3412) = kWh

Emissions Calculators

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- EPA – Office Carbon Footprint Tool - EXCEL
<http://www.epa.gov/epawaste/partnerships/wastewise/carboncalc.htm>
- EPA – GHG Equivalencies Calculator
<http://www.epa.gov/cleanenergy/energy-resources/calculator.html>
- EPA – CHP Emissions Calculator
<http://www.epa.gov/chp/basic/calculator.html>

Questions and Answers

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Reminders

Education , Education , Education

- Track utility data
- Organization wide energy conservation awareness
- Minimize consumption & reduce energy waste
- Maintain comfort in occupied areas
- Save Dollars
- Reduce Environmental Impact

Contact Information

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Alan Mulak, PE, LLC - Energy Engineer and Consultant

AMulak@comcast.net

Robert S. Cerio. BOC, CEM – Energy Resource Manager

Ocean State Energy Resources

RSCerio@cox.net

NEEC, Northwest Energy Efficiency Council

www.neec.net www.theBOCinfo/NE

NEEP, Northeast Energy Efficiency Partnerships

www.neep.org www.neep.org/boc/index.html